# AUNGMYINT MYAT TUN

Consultant, Management Officer & Lecturer

## Contact

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## Skills

Requirements analysis and design phases

Systems Architecture Analysis

Information Technology Infrastructure

English proficiency

Application development

Project Management

Wide Area Networking

Google Workspace

Maintenance and Repair

Managing digital media

Online content delivery

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High-performing executive with 11 years of senior leadership experience. In-depth knowledge of business operations at all levels. Demonstrated proficiency in staffing, training and development, budgeting and program management. Versatile Leader/Team Player focused on promoting mission and increasing effectiveness of key programs. Passionate about managing and overseeing implementation of company's daily operations. Quick and firm decision-maker possessing first-rate communication and organizational skills. Respectful self-motivator gifted at finding reliable solutions for IT requirements and problems. Insightful Information Technology Manager with 11 years of IT leadership experience including oversight of infrastructure, application support and security services. Dedicated to customer satisfaction with focused delivery of technical solutions. Proven leader in directing operations, maintenance and support of complex systems. Develops creative business solutions, leveraging diverse methodologies and delivering engineering solutions for leading organizations. Highly adept in request for proposal development, technology needs assessments and staff training.

## Work History

**2016-06 - Current**

**Executive Director**

*Spark Consulting, Mae Sot*

- Provided exceptional counseling, case management, education and job training to diverse client base.
- Negotiated new annual contracts and service agreements with vendors to achieve prime pricing.
- Worked with clients to develop financial planning strategies and solutions through evaluation of finances.
- Documented customer interactions and relationships using CRM systems.
- Developed and tested new product offerings prior to release to assist development team in bug identification.
- Configured hardware, devices and software to set up work stations for local SME(s).

**2013-01 - 2017-07**

**Managing Director**

*CeptSix Co, Telecom Ltd, Yangon*

- Recruited new talented network engineers, and ex-colleagues from both local and overseas and formed effective teams as first step of founding Cept Six.
- Spearheaded successful business development

initiatives aligned with company's strategy and core competencies.

- Assessed performance management structures and implemented enhancements to improve frameworks and strengthen results.
- Led change and transformation across business areas to deliver benefits and align company resources.
- Directed work of lighting and sound crews to coordinate efficient production operations.
- Spearheaded innovative approaches to resource allocation and strategic planning.
- Evaluated service contracts and collaborated with legal counsel on negotiated improvements.
- Monitored sales forecasts and projected financial planning for organization to achieve revenue goals.
- Evaluated scripts to identify creative strategies and resource needs.
- Leveraged professional networks and industry knowledge to strengthen client relationships.
- Built up international sale team for global carrier communication service and provided service to inbound/outbound calls for various telecom around the world.

-Developed relationship Ministry of Post and Communication of Myanmar and several enterprises. Led the team for following project as the Managing Director.-

· Ministry of Information and Telecommunication's Yangon, Pazuntaung 12000 Line MSAG Project for Auto Telephone Department.

· Ministry of Information and Telecommunication's Yangon, Thingankyun C 15 soft switch installation projects for Auto Telephone Department.

· Ministry of Information and Telecommunication's Yangon Metropolitan MPLS routers installation projects for the Auto Telephone Department.

· Ministry of Information and Telecommunication's Taung Gyi City, Northern Shan State Base Station Control installation for Mobile Department's GSM 4 million Projects.

· Ministry of Information and Telecommunication's Sittway, Myauk Oo, Kyauk Phyu, Yann Byal, Rakhine State.

· BTS stations installation Projects for Mobile

Department's GSM 4 million Projects.
· United Amara Bank's Fiber Optics Networks
Installation Project.
· Ministry of Information and Telecommunication's
Bayintnaung, Yangon, Industrial Zone Fiber Optics
Networks Installation Projects.
· Ministry of Information and Telecommunication's
Naypyitaw Sea Game Fiber Optics Networks Projects.

## Lecturer, Computer Science

2012-09 -
2014-01

*Yangon Institute of University Studies (YIUS) , Yangon*

- Lecturer for Computer Application, Introduction to Computer for Business, Information Design for IT and Programming Visual Basic .NET, JAVA and PHP for both IT and Engineering classes
- Those courses were running as University Foundation Program as a partner of Navitas and Curtin University, Perth,
- Australia
- As a lecturer, I have the responsibilities to deliver lectures in the English language to students
- 99% of the lectures are in English
- Also responsible for grading assignments, exams, class review sessions, and face-to-face student meetings
- Moreover, I have to write some reports on semesters end to the management as well as to Co-ordinate Professors from Curtin University.
- Used variety of learning modalities and support materials to facilitate learning process and accentuate presentations.
- Evaluated and revised lesson plans and course content to achieve student-centered learning.
- Met with students outside of class to answer questions, explain difficult concepts and address individual concerns.
- Developed accurate course description and select high-quality learning materials to maintain consistency across different course sections.

## Calls Rate Administrator

2010-11 -
2012-07

*Real Telekom ltd, Imperial, Maxwell, Borehamwood*

- Responsible for updating latest price of calling rates from telecoms worldwide, co-operating with account managers from telecoms like Tata, KDDI, AT&T, T-

Mobile, and money more to get latest rate sheets and keep them updated in the system.

- Collaborated with team members to achieve target results.
- Conducted research, gathered information from multiple sources and presented results.
- Worked with customers to understand needs and provide excellent service.
- Used Microsoft Word and other software tools to create documents and other communications.
- Participated in continuous improvement by generating suggestions, engaging in problem-solving activities to support teamwork.
- Improved operations through consistent hard work and dedication.
- Demonstrated respect, friendliness and willingness to help wherever needed.

**2010-12 - 2012-09**

## Chief Technical Officer (Thai Region)

*Real Telekom ltd, Hertfordshire*

- In addition to the role as Rate Administrator to Real Telekom ltd, Led the whole Thai region technical team to start its inbound route for Myanmar.
- Developed and implemented performance improvement strategies and plans to promote continuous improvement.
- Conducted research, gathered information from multiple sources and presented results.
- Collaborated with Dinstar(IP communication products and solutions provider) for collecting data and research to understand the complication of Myanmar CDMA and GSM networks for their devices' compatibilities.
- Collaborated with Telrad Networks for their Exchanges maintenances and implementation with others exchanges and received training for better understanding of their products.
- Participated in team-building activities to enhance working relationships.
- Exceeded goals through effective task prioritization and great work ethic.
- Worked flexible hours across night, weekend and holiday shifts.

**2009-02 -**

## Project Manager

**2010-12**   *Yatanarpon Store, Mandalay*

- While working as R&D Head of T-Link, led the Company for a joint project for Yatanarpon Online Store with a team of young spirited programmers and web designers.
- Researched the new technologies for integrating with payment gateway, it was successfully launched along with the National Web Portal of Myanmar, later initiated the Myanmar Payment Union (MPU) currently using by all of the banks in Myanmar as ATM cards.
- Met project deadlines without sacrificing build quality or workplace safety.
- Updated operational methods and oversaw accounting procedures for improved efficiency.
- Developed and initiated projects, managed costs and monitored performance.
- Maintained relationships with material vendors to lower costs and diversify capabilities.
- Orchestrated projects within strict timeframes and budget constraints by solving complex problems and working closely with senior leaders.
- Maintained compliance with regulatory parameters in complex projects with overlapping policies.
- Managed projects from procurement to commission.
- Led project teams through design, construction and launch process

**2009-01 -**   ### Head of Research
**2010-12**

*T-Link Co Ltd, Yangon*

- Started working as Cyber Security Officer, promoted as the head of Research Department only after 2 month of employment for research and development skills and young innovative and spirited mind.
- Designed and delivered trainings and presentations to institutional staff and supported research program development.
- Established strategic goals for broad-scale research through acquisition of appropriate funding and program support.
- Devised strategies to reduce expenses, modernize operations and revamp procedures to improve institution operations.
- Developed a relation with Yatanapon Teleport and led the company to participate in the Yandanarpon

Cyber City project by the Ministry of Post and
Telecommunication of Myanmar

## Education

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| 2014-05 - 2016-04 | **MBA: IT Management**<br>*University of Northampton - United Kingdom (Remote Myanmar)* |
| 2007-06 - 2010-08 | **Bachelor of Science: BSc Physics**<br>*University of Distance Education - Yangon* |
| 20092 - 2010-08 | **International Advanced Diploma in Computing: Computing**<br>*Informatics Academy & NCC Education Services - United Kingdom (Remote Myanmar)* |
| 2009-05 - 2009-05 | **International Diploma in Computing: Computing**<br>*Informatics Academy & NCC Education Services - United Kingdom (Remote Myanmar)* |

## Additional Information

• Myanmar Citizen, with the extendable legal status to live in Thailand until 2023
• No criminal record
• Clean record driver with an international driving license
• Married to a Thai Citizen since 2020 December